

July 2008
eNewsletter

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Mark Band



Brad Hays

and



Joe Pecha

are your contacts
for the Jerome®
Division

Contact them at

800.390.1414
602.470.1414

or

[Mark Band](#)
[Brad Hays](#)
[Joe Pecha](#)

THE ANALYZER

Jerome® Division

Your exclusive manufacturer of Mercury and Hydrogen Sulfide Analyzers
www.azic.com

Thoughts from our customers

Jerome® 631 and 651

"In response to concerns from one of our neighbors, a major high tech manufacturing facility, we needed to quickly implement comprehensive monitoring for hydrogen sulfide gases around the plant facility.

Arizona Instrument responded immediately to our request and arranged for prompt delivery and set up of Jerome® 631 and Jerome® 651 analyzers. Technical support was also prompt and extremely helpful. The performance and data we obtained from the instruments was key in helping us to identify and effectively manage our plant processes to avoid any impact on our neighbor. We were pleased with the performance of the rental units and subsequently purchased two 631X units and one 651 fence line monitoring system.

Thank you Arizona Instrument for going the extra mile in meeting our needs."

Fred L. Kriess Jr.
Senior Area Manager
Severn Trent Services

[Ask Mark a question](#)

-Mark Band, National Account Representative

[Ask Brad a question](#)

-Brad Hays, National Account Representative

[Ask Joe a question](#)

-Joe Pecha, National Account Representative

Taking a step outside our world, into yours

Here in our marketing department, we don't usually have the opportunity to interact with our customers on a one-on-one basis. I would like to take this as a chance to learn about your world a little more in depth, as well as talk about things I find to be new and interesting.

I was lucky enough to visit one of our customers recently at a wastewater treatment facility here in Arizona! I, along with a couple other Arizona Instrument employees, got a chance to take a tour of a real live wastewater treatment facility! (My first time.) I made the wrong choice by wearing my heels that day...forgive me, I didn't realize the error of my ways until it was too late. As you can imagine, I had quite the struggle walking around on those grated walkways!

I was surprised to learn that wastewater goes through a very

Need training or field service?

Come visit our manufacturing facility in Tempe, Arizona for in depth Jerome® training.

Contact our Customer Service Department for more details at 800.528.7411 or [Email Us](#).

[What trainings are available?](#)

-Jeff Castro, Customer Service Representative

Consumable Parts and Extended Warranties

Contact Nancy Thiede for your consumable parts and extended warranties. We stock all parts for our instruments at our facility, so that we can ship out orders within 48 hours after the order is placed. If you don't have a part number or you are looking for pricing of a part please call her and she can help you with that as well.

[Ask Nancy a question](#)

Instruments of interest to you

Find out more on our website links below.



[Jerome® 651](#)



[Jerome® 631](#)



[Jerome® 860](#)

See us in:

[Water and Wastes Digest](#)
[Pollution Equipment News](#)

rigorous process every day with the screening, pumping, aerating, removing sludge, removing scum and killing bacteria. Unless you work in the industry, people really don't think about what is happening with our water. I, for one, have a newfound appreciation that we have such facilities available to treat our water, and ensure that all contaminants and dangerous gases and chemicals are dealt with properly.

I would like to invite you to send any stories, or interesting facts of your own to me at marketing@azic.com and I can include them in future newsletters! I look forward to hearing from you!

Also, I included a photo of me at the facility itself. Attribute the funny look to the fact that I wore the perfectly wrong outfit to this customer visit.
-Shari Houtler, Marketing Manager



Jerome® 651
Fixed and Portable Monitoring Solutions for H₂S Emissions

Ideal for:

- Odor complaints
- Wastewater treatment
- Landfills
- Perimeter Monitoring
- Pulp and Paper Mills
- Municipal Lift Stations

We have:

- 24 hour customer support
- Rentals available

Call us today to find out more!
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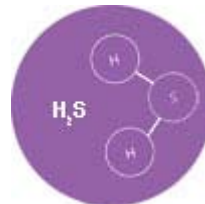
ARIZONA INSTRUMENT LLC
Exclusive Manufacturer of Computrac® Moisture Analyzers and Jerome® Toxic Gas Analyzers

This newsletter has been specially created to fit your needs in the Hydrogen Sulfide Industry.

Mark Band

G. Bradford King

John





ARIZONA INSTRUMENT LLC
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