



Stephanie Blaha

is your contact for
Arizona
Instrument's
Computrac®
Division

Contact her at

800.290.1414
602.470.1414
or

Stephanie Blaha

ARIZONA INSTRUMENT LLC

THE ANALYZER

Computrac® Division

Your exclusive manufacturer of Solids/Moisture Analyzers

www.azic.com

Thoughts from your sales representative

The manual procedure to check moisture/solids is slow and sometimes inaccurate. Automated moisture analyzers were invented to provide quick and accurate test results in just a FEW MINUTES!

Moisture analyzers have a balance with a sample tray, a microprocessor, and our Computrac® Moisture Analyzers all have heating elements that are controlled to plus or minus 1 degree C.

Next time you are performing the long manual procedure, think of Arizona Instrument. Know your solids/moisture levels quickly, don't wait for hours.

Ask Stephanie a question

-Stephanie Blaha, Senior Account Representative

Lab Tip

Embrace the mundane!

Lab work was once described to me by one colleague as "Hours of intense tedium interspersed with moments of sheer excitement."

While 'tedium' may be understating the mood of most labs, the underlying premise, that the day-to-day activities are mundane when compared to the rare but satisfying "Aha!" moments, rings true.

However, as denizens of this wondrous alcove of work and discovery, we must learn to not just accept but to embrace the everyday activities that must be performed in our laboratories. For these activities are the preparations for the ultimate goal of scientific discovery. So compile and analyze that data with zeal! Go about those routine calibrations with a vigor that leaves the uninitiated wondering what the heck got into your morning coffee. And when those moments of real breakthrough come, revel in them, but not too long, for there's glassware to be washed.
-Garrett Rowe, Lab Manager

Need training or field service?

Come visit our manufacturing facility in Tempe, Arizona for in depth Computrac® training. If you are not able to travel to Arizona Instrument or have a large group to train, Arizona Instrument's trained Field Service Engineers are available to perform on site trainings. Our Field Service Engineers are also available to perform on site repairs and calibrations. Contact our Customer Service Department for more details at

Rick's Corner

Happy 28th Birthday Computrac®!

Did you know that we have an instrument out in the field older than some of our employees? The Computrac® Moisture Analyzer, Model MA-5A 333E is still in operation and in excellent condition. It celebrated it's 28th Birthday this year!!



This goes to show you how durable and reliable instruments purchased from Arizona Instrument really are. Our instruments are an investment. They save you time and money in their lifespan alone, but when you purchase an instrument from Arizona Instrument, you are really purchasing the company itself. We manufacture, service and support every instrument we sell.

Suggestions for AZI eNewsletter

-Rick Ervin, Director of Sales

Consumable Parts and Extended Warranties

Contact Nancy Thiede for your consumable parts and extended warranties. We stock all parts for our instruments at our facility, so that we can ship out orders within 48 hours after the order is placed. If you don't have a part number or you are looking for pricing of a part please contact me and I can help you with that as well.

Ask Nancy a question

Instruments of interest to you

Find out more on our website links below.



[MAX® 2000XL](#)



[MAX® 5000](#)

Upcoming Tradeshows

American Coatings Show
June 3-5, 2008
Charlotte, NC

800.528.7411 or Email Us.
-Jeff Castro, Customer Service
Representative

Booth #941
Charlotte Convention Center
[Get more information!](#)

*This newsletter has been specially
created to fit your needs.*



ARIZONA INSTRUMENT LLC

1912 W. 4th Street, Tempe, AZ 85281 • (602) 470-1414 • (800) 528-7411 • www.azic.com

Exclusive Manufacturer of Computrac[®] Moisture Analyzers and Jerome[®] Toxic Gas Analyzers

The Analyzer eNewsletter goes out monthly from Arizona Instrument. If you would like to subscribe to this eNewsletter please [Email Us](#). If you think others would like to subscribe, please forward this email to them. To opt out of receiving this eNewsletter, feel free to [Unsubscribe](#).