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eNewsletter

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Nadine White

is your contact for  
the  
Pharmaceutical  
Industry

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ARIZONA INSTRUMENT LLC

# THE ANALYZER

Computrac® Division

Your exclusive manufacturer of Moisture/Solids Analyzers

[www.azic.com](http://www.azic.com)

## Nadine's News

*"Save time, save money...  
GO GREEN!"*



Many of you are currently using a Karl Fischer and would like to find an alternative...

The Computrac® Vapor Pro® provides you with a fast, chemical free process for checking moisture levels in many different materials. The Vapor Pro® Rx uses a sensor-based technology and correlates to the Karl Fischer in precision and accuracy and even allows you to test your lyophilized materials in the vial!

Most importantly, the Vapor Pro® does not use harmful toxic reagents. You do not have to purchase or dispose of chemicals when testing with the Vapor Pro® and it is very easy to use.

Let me show you how the Vapor Pro® correlates to your Karl Fischer and how easy it is for you to use in your lab or your production floor!

[Ask Nadine a question](#)

-Nadine White, National Account Representative

## Lab Tip

### *Embrace the mundane!*

Lab work was once described to me by one colleague as "Hours of intense tedium interspersed with moments of sheer excitement."

While 'tedium' may be understating the mood of most labs, the underlying premise, that the day-to-day activities are mundane when compared to the rare but satisfying "Aha!" moments, rings true.

However, as denizens of this wondrous alcove of work and discovery, we must learn to not just accept but to embrace the everyday activities that must be performed in our laboratories. For these activities are the preparations for the ultimate goal of scientific discovery. So compile and analyze that data with zeal! Go about those routine calibrations with a vigor that leaves the uninitiated wondering what the heck got into your morning coffee. And when those moments of real breakthrough come, revel in them, but not too long, for there's glassware to be washed.

-Garrett Rowe, Lab Manager

## Need training or field service?

Come visit our manufacturing facility in Tempe, Arizona for in depth

## Rick's Corner

### *Happy 28th Birthday Computrac®!*

Did you know that we have an instrument out in the field older than some of our employees? The

Computrac® Moisture Analyzer, Model MA-5A 333E is still in operation and in excellent condition. It celebrated it's 28th Birthday this year!!



This goes to show you how durable and reliable instruments purchased from Arizona Instrument really are. Our instruments are an investment. They save you time and money in their lifespan alone, but when you purchase an instrument from Arizona Instrument, you are really purchasing the company itself. We manufacture, service and support every instrument we sell.

[Suggestions for AZI eNewsletter](#)

-Rick Ervin, Director of Sales

## Consumable Parts and Extended Warranties

Contact Nancy Thiede for your consumable parts and extended warranties. We stock all parts for our instruments at our facility, so that we can ship out orders within 48 hours after the order is placed. If you don't have a part number or you are looking for pricing of a part please contact me and I can help you with that as well.

[Ask Nancy a question](#)

## Instruments of interest to you

Find out more on our website links below.



[MAX®2000XL](#)



[MAX® 5000](#)

Computrac® training. If you are not able to travel to Arizona Instrument or have a large group to train, Arizona Instrument's trained Field Service Engineers are available to perform on site trainings. Our Field Service Engineers are also available to perform on site repairs and calibrations. Contact our Customer Service Department for more details at 800.528.7411 or [Email Us](#).  
-Jeff Castro, Customer Service Representative



**Vapor Pro®**

***This newsletter has been specially created to fit your needs in the Pharmaceutical Industry.***

*Kevin White*



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**Exclusive Manufacturer of Computrac® Moisture Analyzers and Jerome® Toxic Gas Analyzers**

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